

Sales Internship - Summer 2025

*Launch Your Career with Real-World Sales Experience at Relentless
Based in Raleigh, NC | Corporate Housing Available*

At **Relentless**, a Sales Region of Safe Home Direct, we are dedicated to providing top-tier training and hands-on experience to help our interns build a solid foundation in professional sales. Whether your future lies in sales, marketing, entrepreneurship, law, or medicine, the skills and knowledge you gain here will set you apart in any career.

Our program features daily training, one-on-one mentorship, and real-world experience in a professional B2C sales environment. Many of our interns continue to benefit from their relationships with mentors long after they complete the program, and several have advanced into leadership roles within our company.

We're now accepting applications for our **Summer 2025** internship. Corporate housing is available for those relocating, and high-performing interns may be considered for full-time opportunities after the internship concludes.

The Opportunity

Training & Development:

Our internship offers a comprehensive training program designed to provide valuable career skills. As an intern, you'll participate in:

- **Daily team training sessions** focused on practical sales techniques and strategies.
- **Personalized mentorship** from experienced sales professionals.
- **On-the-job learning** through direct client interactions and shadowing.
- Key training topics include:
 - Sales psychology and techniques
 - Communication, customer service, and relationship-building
 - Leadership and time management skills
 - Emotional intelligence and mindset development
 - Entrepreneurship strategies and business operations
 - The entire sales process, from lead generation to closing.

Interns will also have access to **career counseling** and personal development resources provided by our in-house counselor (MACMHC).

Pre-Season Training & Sales Blitzes:

Opt-in opportunities for **pre-season training** and **monthly sales blitzes** will allow you to sharpen your sales abilities and increase your earning potential.

Responsibilities

As a Sales Intern, your responsibilities will include:

- **Learning and applying sales techniques** through daily training and client interaction.
- **Generating customer leads** through direct-to-home outreach.
- **Scheduling appointments** and coordinating with your manager.
- **Providing exceptional service** to ensure a positive experience for every client.
- **Building relationships** to increase brand awareness and strengthen community ties.
- **Tracking and meeting performance targets**, including Key Performance Indicators (KPIs).
- **Collaborating with team members** and working towards achieving both personal and team goals.

Throughout the internship, you'll gain exposure to the full sales cycle and work closely with a mentor to develop your skills and meet your growth objectives.

Qualifications

We are looking for motivated individuals who are eager to learn and thrive in a fast-paced, dynamic environment. The ideal candidate will have:

- **No previous sales experience required** (a strong desire to learn is essential).
 - **Excellent communication skills** and the ability to connect with others.
 - **Resilience** and a positive attitude in the face of challenges and rejection.
 - A high level of **professionalism** and business ethics.
 - **All majors are welcome to apply**, though business or related fields are preferred.
 - Must be at least **18 years old**.
 - Must be **authorized to work in the U.S.** and able to pass a **background check**.
 - Must be **open to travel** as part of the role.
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Schedule & Dates

- **Start Date:** May 12, 2025
 - **End Date:** August 9, 2025
 - **Full-time** position, Tuesday through Saturday
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The Benefits

- **Real-world experience** in a competitive, hands-on sales environment.
 - **Mentorship** from successful sales leaders and entrepreneurs.
 - Opportunities to **network** and develop industry connections through meetings, events, and team activities.
 - **Sales incentives, company vacations**, and other rewards for top performers.
 - **Uncapped commissions** and performance-based bonuses.
 - **Fully-furnished corporate housing** provided for interns relocating to Raleigh.
 - **Potential for full-time employment** after the internship, based on performance.
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How to Apply

Are you ready to take the next step in your career and gain valuable sales experience? Learn more about our team by following us on Instagram (@relentless.region) or visiting our website at www.relentlessregion.com/join. Apply today for **Summer 2025** and take the first step toward a successful career!