HOME SECURITY | SAFE HOME DIRECT | TEAM RELENTLESS

Experienced Outside Sales Representative

Team Relentless has operated in the Raleigh market for a decade. We're expanding into new markets and hiring experienced door-to-door sales representatives to sell residential security and smart home solutions.

We offer strong compensation, transparent commission reporting, same-day installation, and local customer service support. Reps can work independently or take a more active role in our growing team.

What We Offer

Strong compensation and transparent commissions

Safe Home Direct is known for its strong pay structure. Our system gives you an account-by-account commission breakdown so you can see exactly what you earn on each sale.

Same-day installation

Our experienced installation team and established local operation help get your accounts installed quickly, with same-day installation available.

Local customer service support

Customers have a designated office line and a local team that handles service needs and account retention. That support reduces the time you spend managing existing accounts so you can focus on selling.

Autonomy with support and accountability

Experienced reps have the freedom to work independently, with clear production expectations and access to managers and operational support. For those who prefer working with the team, we also offer field activities and travel trips, which may include access to leads in those markets.

Experienced management and recruiting support

Our managers provide sales training and mentorship based on your experience and goals. If you want to develop a team, our in-house recruiting and hiring team can help. Reps who want to focus on personal production are equally welcome.

Opportunities as we expand

As we enter new markets, we're looking for dependable reps who may want to take on leadership responsibilities or provide seasonal mentorship to newer representatives. This opening is a sales role, with an immediate focus on production.

Responsibilities

- Generate your own sales opportunities through direct B2C outreach, including door-to-door prospecting.
- Help homeowners select residential security and smart home solutions.
- Manage the sales process from the initial conversation through closing.
- Explain products, pricing, and agreement terms clearly and accurately.
- Coordinate with installation and support teams.
- Maintain consistent production, communicate with management, and follow through on commitments.

Qualifications

- Previous door-to-door sales experience required; experience can be from any product or industry.
- Comfortable prospecting independently, handling objections, and closing sales.
- Consistent work ethic and accountability for results.
- Professional, honest communication with customers and teammates.
- Authorized to work in the United States and able to pass a background check.

Home security experience is not required. We provide training on our products and sales process.

Learn more: www.relentlessregion.com/join

Instagram: @relentless.region