

## About Safe Home Direct:

Safe Home Direct is a leader in the home security industry, dedicated to providing top-notch security solutions for homeowners across the country. As a company that believes in promoting from within, we offer an exciting career path with unparalleled opportunities for growth and leadership. Our structured, paid training program is designed to help entry-level sales representatives build a solid foundation for a successful career in sales.

Learn more about our team by following us on Instagram (@relentlessregion @join.safehome) or visiting our region website ([www.relentlessregion.com/join](http://www.relentlessregion.com/join)).

## Position Overview:

As an **Entry-Level Sales Representative**, you will join a paid training program that offers valuable hands-on experience in sales, customer service, and business operations. This role serves as the first step toward becoming a **Sales Closer**, with the potential to advance into leadership positions as you gain confidence, skills, and expertise. You'll receive ongoing mentorship, in-depth sales training, and the opportunity to observe and learn from experienced professionals.

## What You'll Do:

- **Comprehensive Sales Training:** Participate in team training sessions, job shadowing, and personalized mentorship to build your skills in sales, customer service, marketing, finance, and business operations.
- **Customer Lead Generation:** Engage with potential customers through door-to-door contact, generating interest and appointments for sales opportunities.
- **Sales Process Development:** Work with your mentor to learn and develop the ability to conduct the complete sales process—from lead generation to closing the deal.
- **Client Relationship Management:** Help build positive relationships with clients, ensuring excellent service during the sales process and post-installation support.
- **Team Collaboration:** Work with your manager and teammates to ensure all clients receive top-quality service and support.
- **Foster Community Awareness:** Contribute to brand awareness by promoting Safe Home Direct's mission and services in the local community.

## Training and Career Development:

- **Ongoing Mentorship:** Receive guidance from experienced mentors who are invested in your success and growth within the company.
- **Sales and Leadership Training:** Learn critical skills in sales psychology, time management, emotional regulation, and leadership development to lay the foundation for future leadership roles.
- **Personal Development Resources:** Access career counseling and personal development support through our in-house resources.
- **Path to Sales Closer Role:** High performers will have the opportunity to advance to a Sales Closer position, where you can take on more responsibility and increase your earning potential.

## What We're Looking For:

- **Entry-Level Candidates:** No prior sales experience required—just a strong desire to learn and grow.
- **Strong Communication Skills:** You'll need excellent interpersonal skills to build rapport with customers and collaborate with teammates.
- **Resilience & Perseverance:** Sales can be challenging, and we're looking for candidates who can bounce back from rejection and stay motivated.
- **Adaptability:** Ability to thrive in a fast-paced, team-oriented environment.

- **Ethics & Integrity:** A high standard of business ethics and professionalism.
- **Additional Requirements:**
  - Must be at least 18 years old
  - Must be authorized to work in the U.S.
  - Must be able to pass a background check
  - Willingness to travel locally as needed

### **The Benefits:**

- **Uncapped Earnings:** Competitive pay with performance-based commissions and bonuses.
- **Career Growth:** Clear path for advancement from Entry-Level Sales Representative to Sales Closer and beyond.
- **Mentorship & Support:** Work closely with experienced professionals who are dedicated to your success.
- **Sales Incentives & Recognition:** Earn performance-based bonuses, participate in company-wide incentives, and qualify for exciting company vacations.
- **Hands-On Experience:** Gain comprehensive experience at every stage of the sales process.
- **Networking Opportunities:** Connect with a network of sales professionals and entrepreneurs.

### **Why Safe Home Direct?**

- **Proven Success:** Safe Home Direct has a track record of promoting from within and providing opportunities for significant career growth.
- **Team-Oriented Culture:** Join a supportive and collaborative team that values professional development.
- **Dynamic Work Environment:** Work in an exciting and fast-paced industry, with the opportunity to make a real impact on customers' lives.

### **How to Apply:**

Ready to take the first step toward a rewarding career in sales? Apply today by submitting your resume here:  
<https://link.recruitermachine.com/widget/survey/V0qaiMmEvlsnxMZaxz5R>